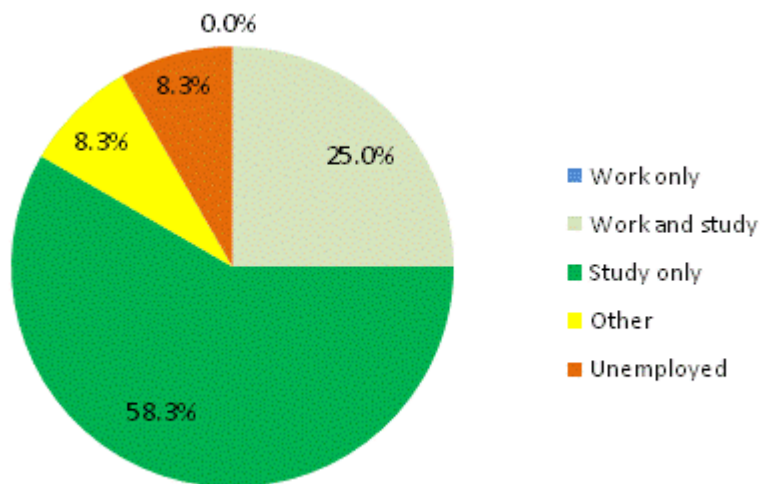


# Career destinations

## HND Business and Management

### Percentage of leavers in known destinations (2009)



### Examples of employment obtained by leavers (2009)

Job title	Employer
Customer Service Assistant	Topman
Foreign Exchange Associate	Money Corps
Sales Assistant	Build-a-Bear Workshop

### Knowledge and skills

HND students will gain knowledge of how the business world operates, together with an understanding of the significance of managing both people and operations. Students develop skills in self-reliance, initiative and the ability to manage time and projects. Other key skills include numeracy, research, IT and understanding organisational behaviour.

### Further study

A significant proportion of students progress to a relevant degree, such as the BA (Hons) in Business and Management, where they can gain a more in depth understanding of these areas. A merit profile overall and for specific units is usually required. Students can also apply for specific training programmes offered by employers, for example, in retail management or general management.

### Career opportunities

This course will give students a firm foundation in the commercial world, which can be applied in any sector or industry. Examples include retail, hospitality and leisure, sales and financial institutions. Industries as diverse as utilities, health, construction and estate agency all require individuals with an understanding of business operations and management.